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September 4, 2025

ANN ARBOR, Mich.—Tropolis Insurance Services ("Tropolis" or "the Company"), a technology-enabled insurance brokerage providing property & casualty (P&C) and employee benefits solutions, today announced the completion of eight agency acquisitions across the United States. Terms of the private transactions were not disclosed.

These acquisitions represent a major step forward in Tropolis' mission of Insuring Tomorrow Together, combining deep local expertise with the scale, technology, and resources of a growing national platform. Each agency will operate under the Tropolis brand moving forward, strengthening the Company's ability to deliver comprehensive insurance solutions to businesses, families, and communities.

The newly acquired agencies include:

Michigan

- **Warrendale Insurance Agency** (Livonia) Led by Barb Kunina and her team, Warrendale provides multiline P&C services with particular expertise in specialized markets.
- U.P. Insurance Agency (Iron Mountain) Todd Lysinger and his team provide commercial and health insurance solutions to businesses across the Upper Midwest.
- **Entrust Insurance and Financial Services** (St. Clair Shores) Led by Dan LaLiberte, Entrust is known for its high-net-worth personal lines expertise and dedicated client service.
- **Canopy Insurance Group** (Birmingham) Janell Evans-Olsey and Joseph Simon lead this regional specialist focused on national large commercial accounts.

Texas

- **Infiniti Insurance Services** (Spring) Hazel Moreno leads an agency specializing in larger commercial accounts with a strong reputation across Texas.
- **King Phillips Insurance** (Houston) Troy White and his team provide comprehensive insurance solutions to middle-market commercial clients.

Louisiana

- **Beasley Keith Insurance** (Bossier City) Specializing in middle-market commercial accounts in the Houston region, the agency is led by Gail Rinchuso and her team of account managers and producers.
- **Safe Harbor Insurance** (Bossier City) Ashlin Strother leads a group of highnet-worth personal lines account managers and producers serving clients across Louisiana.

"We are thrilled to welcome these agencies into the Tropolis family," said Jeff Mason, CEO and co-founder of Tropolis. "Together, these acquisitions expand our reach across the Upper Midwest, Texas, and Louisiana, strengthen our capabilities in commercial lines and health insurance, and further our position as a trusted leader in the industry. Each of these agencies shares our vision and values of integrity, ownership, leadership, and service."

Central to this strategy is Tropolis' adoption of its proprietary Lead Nexus growth technology, powered by AI, which enables smarter client acquisition, predictive insights, and a seamless experience for customers and partners. By combining advanced technology with local expertise, Tropolis continues to redefine what it means to be a modern insurance brokerage.

Reflecting Tropolis' commitment to fostering a culture of shared success, employees from all eight agencies will participate in the Company's Employee Purpose Plan, an equity incentive program that ensures every team member benefits from Tropolis' future growth and value creation.

Source: Tropolis

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